CHAPTER III

ANALYSIS

This chapter is divided into two parts. First, this study analyses the character of Rocco in The Legend of de Marco. Second, this study analyses how the main character fulfils his needs and shows his self-actualization.

3.1 Rocco’s Character

Abrams says that characters are the person represented in a dramatic or narrative work, who are interpreted by the reader as being endowed with particular moral, intellectual, and emotional qualities by inferences from what the persons say and their distinctive ways of saying it-the dialogue- and from what they do-the action (33). Di Yanni says a character in fiction can be conveniently classified as major and minor, static and dynamic (38).

In The Legend of de Marco, Rocco de Marco is included in the major character because novel itself tells about Rocco’s life since he was young until he is a boss. As said by Di Yanni above, the characters are not only divided into major and minor, but also static and dynamic. Rocco is not only as a major character, but also as the dynamic character. This is because the attitude and behaviour of Rocco are unstable. According to Kennedy, characters may seem flat or round (46). Rocco also includes in round character because he has random attitude.
The character also has characterization. Characterizations are the means by which writer presents and reveals character (Di Yanni 38). The characteristic of Rocco is described below:

3.1.1 Suspicious

Rocco is described as a rich and successful man. He has many kinds of employees. One of his employees is Steven Murray who stole one million euro company money and ran off. Moreover, Steven Murray has twin sister Gracie O’Brien. At the first time Rocco is suspicious of Gracie because she comes to the office to find Steven. Rocco feels that Gracie cooperate with Steven to steal company money.

‘You knew who I was last week when we met.’
It wasn’t a question. She shook her head again. There was a quivery feeling in her belly at the thought of that meeting now. ‘No … I didn’t. I had no idea. Until that man came and used your name.’
As if not even listening to her, Rocco de Marco said, ‘You were there with Murray as his accomplice. You and he cooked the whole thing up.’ (Green 27).

Rocco and Gracie had met earlier at a party where Rocco is the host. Rocco is invited Gracie to chat, and Gracie did not know who Rocco is at the time. She only comes to the party at the request of Steven because he does not have a partner for party invitation. Unfortunately, Rocco is suspicious greatly to Gracie.

Although in the story Rocco and Gracie eventually establish a love story, but nonetheless sometimes Rocco’s suspicion appears.
The second after he’d asked the question a cold trickle of realisation wound its way down his spine. His desire to trust her mocked him. How could he have been so stupid? Before Gracie could answer he laughed out loud. ‘Dio. Of course you were! You must have been planning a nice long overseas trip with your brother and the million euros he’d creamed off my clients.’ (Green 119)

The event above happens when Rocco and Gracie are going from London to Bangkok by plane. Rocco asks Gracie to company him for business trip. It makes Gracie think that Rocco put trust on her which unfortunately that is wrong, because when Rocco asks her about her new passport, he suspects Gracie has a plan going to somewhere with Steven.

It shows that Rocco has a suspicious nature to the others. Although he is in a special relationship with Gracie, it does not make his suspicion to Gracie disappears.

3.1.2 Ambitious

Rocco’s struggle is to achieve his success which is not easy. He comes from a slum in Italy and has a dim past. His mother is a high class whore that sleeps with his father and passed away when he was young. His father was one of the city’s wealthiest men. Rocco gets envy by all wealth and facilities of his father. The statement is explained by the narration below:

‘I confronted my father one day outside his city palazzo. I knew where he lived. My mother had pointed it out to me enough times. It was just after she’d died. When I confronted him he spat at me and pushed me down and stepped over me. My two half-sisters were with him and didn’t even look my way, even though they’d heard me call him Father. I watched them step into a chauffeur-driven car. I watched how they could just walk away from the unsavoury truth. I envied them their ease and protection. I envied their wealth, which gave them that protection.’ (Green 178)
His father did not recognize Rocco as a son. One of those father’s men once roughed and beat him that he ended up in hospital. At that time Rocco feels that by becoming a rich man, he will be appreciated and considered by others. It makes Rocco move to London and is determined to become a rich man.

He smiled then, and it made fear inch up Gracie’s spine. ‘My father obviously had a word with one of his men. As soon as the car pulled away I was dragged into a nearby lane and beaten so senseless that I ended up in hospital. It was an effective warning. I never attempted to see him again. I left Italy and I vowed that one day I would look into my father’s eyes and know that I had earned my place in his world, despite his rejection’ (Green 178).

From the quote above shows that Rocco is really ambitious to be wealthy and redemptions his father’s act in the past. Regarding with bad treats from his father, there is the other reason that makes him so ambitious becoming a successful man. It is place where he lives that is occupied by gangsters who sell narcotic drugs and do so much crime.

‘We didn’t have a call for the police. They never came. They were as corrupt as we were. There was no social services for us. I hated the brute force of that life, the lack of intellect over chaos and destruction. My mother lurched from one passionate crisis to another. I craved a more ordered world—without that constant drama and uncertainty, the ever-present danger (Gracie 177).

Rocco was not so fancy of being around with his neighbourhood when he was a kid. An unpleasant society that he lived in made him change by leaving Italy to London. Rocco perform a variety of ways to achieve his dreams, not only using his intelligence, but also utilizes his good looking to woo the women socialite, so that he gets the path to respectable circles.

When Rocco had finally left Italy and clawed his way up the ladder he’d taken great pleasure in seducing women from that world.
Women who were privileged. There had been a measure of satisfaction in knowing that they would never touch an icy-cold and unbreakable part of him (Green 129).

Rocco finds to woo the woman who comes from the respectable; it can make the way as one of the influential man in London easier. By approaching women who has such a background will boost his popularity among top.

A sense of triumph snaked through Rocco as he raised his glass in a mirror salute. The prospect of wooing the immaculately bred and oh, so proper Ms Honora Winthrop flowed like delicious nectar through his veins. His gut clenched hard. This moment was it. He was finally standing at the pinnacle of everything he’d fought so hard for. Never had he dared to imagine that he would be in such a position—hosting a crowd (Green 11)

Based on the quotation above, it shows clearly that Rocco de Marco is an ambitious. Being a wealthy and respectable is what all Rocco wants. He performs variety of ways in order to be successful in fulfilling his ambition.

3.1.3 Romantic

Another characterization is romantic. He shows his romantic in different situations. One is when he makes love with Gracie.

He didn’t speak for a long moment, and then it was as if the words were being pulled out from deep inside him. ‘I want you. I am here because I want you. This whole evening, this past week, ever since I met you … I’ve wanted you. Not her. She guessed how I felt. That’s why she was so cruel.’ (Green 87)

Previously Rocco does not show much interest to Gracie, he always behaves rude but when Rocco begin to realize about his feelings, he tells his feeling to Gracie. Rocco is not only romantic in making love, he is also romantic when he purpose Gracie to be his wife.
‘Gracie O’Brien. I love you more than life itself. Would you come to Rio de Janeiro with me next week and become my wife, with George and Steven as our witnesses?’
Gracie nodded jerkily, tears stinging in earnest now. With a choked voice she answered, ‘Yes, I’d love to come to Rio de Janeiro with you and become your wife.’  (Green 199)

After Gracie and Rocco making love, Rocco purposes Gracie with diamond ring. Gracie is very happy with the surprise given by Rocco. Based on Rocco’s words and actions, it proves that Rocco belongs to the romantic.

3.1.4 Wary

Another characterization of Rocco is wary. He is wary to anyone curious about his past. Rocco grows up in a slum which is in Italy. His mother is a high class whore that sleeps with his father and passed away when he was young. His father was one of the city’s wealthiest men. Rocco considers that his past is a disgrace and it makes Rocco be wary from anyone who wants to know his past.

This chink in his otherwise solid armour made him wary. People were already curious about his past. He didn’t want to give the hungry English tabloids any excuses to dig even further (Green 22).

Rocco is a successful businessman and make him famous in London. He is not only famous among the officials, but also among journalists. For journalists, a mysterious story is the most exciting thing. Rocco aware of it and he does not want his past discovered by journalists who are curious with him.

“Only to be rewarded just this past week by the same man transferring one million euros to an unlocatable account and disappearing into thin air. The party last week had been a high point—and now this. It was like a punch in the face to Rocco. A sharp reminder that he could never let his guard down for a second” (Green 21)
Rocco’s vigilance is not only about his past, but also about his work. At the time one of his employees named Steven Murray stealing company money worth one million euro, it makes Rocco aware that he is always he wary with anything.

3.1.5 Kind

Although Rocco a boss who has power, he remains a human being who has sense of humanity.

It was only when Rocco was pressing the button on the microwave oven that a cold wave of realization washed over him. What was he doing? Feeding the enemy? All because for a moment she’d looked as if she might faint at his feet? Her face had been so pale that it had sent a shard of panic through him, and as much as he wanted to deny it he had to admit that her shock had been almost palpable. And yet every instinct he possessed counselled him not to trust his judgement in this (Green 40)

Based on the quotation above is known that Rocco provides food for Gracie. Although at that time Rocco is suspicious on Gracie, but he still gives her some foods. In addition, he is nice to everyone including his driver.

Rocco sat in the back of his chauffeur-driven car. The London traffic was at a standstill. He could sense the tension in his driver and leaned forward to say, ‘Don’t sweat it, Emilio. I’m not too bothered about time.’ The driver’s shoulders visibly slumped a little. ‘Thanks, Boss.’ (Green 60).

As a boss who has the power, it does not make Rocco being arbitrarily to his employees. London traffic is congested make Rocco gives leeway to the driver to relax a little bit because at that time he is not in a hurry.

The next evidence that shows Rocco’s attitude is when he asks Honora Winthrop to apologize after doing bad things to Gracie.
Rocco shook his head. His hands were deep in his pockets and even now Gracie had to fight the impulse to let her gaze drop. His voice was tight. ‘Miss Winthrop has gone home, and she won’t be back. I must apologise for her rudeness. She refused to come in here and do it herself.’
Gracie’s mouth opened and closed like a fish. ‘You asked her to come in here? And apologise?’
Rocco nodded curtly. ‘I shouldn’t have even had to ask. She had no right to talk to you like that. And she was wrong. You served up an amazing meal.’ He shook his head slightly. ‘I had no idea you could cook like that.’ (Green 84).

Although Gracie is a house maid, Rocco asks Miss Winthrop to apologize to Gracie for her bad attitude. Although Rocco has a bad past, it does not make him to be cruel to the people around him.

3.2 Self-Actualization of Rocco

_The Legend of De Marco_ tells about a boss who has bad experience in the past. Rocco that once came from a polluted environment, his mother a whore, he is an illegitimate child who was not recognized by his father, now he becomes a boss and respectable person for many people.

Therefore, this study uses Hierarchy of Human Needs of Abraham H. Maslow to analyse self-actualization need of Rocco. As it has been explained previously at Chapter II, Hierarchy of Human Needs Theory is divided into five clusters of needs. From the lowest physiological needs, safety needs, love and belongingness needs, esteem needs and the highest self-actualization needs.

If physiological needs are satisfied, it will make people motivation to fulfil the next needs that is safety needs. If safety needs are satisfied, people will do the next needs, and so on.
3.2.1 The First Level: Physiological Needs

The first level of hierarchy needs consists of physiological needs. The basic and strongest needs in human hierarchy needs to save their life in the physical side, needs of food, drink, house, sex, and oxygen (Sobur 274). If human couldn’t fulfill this need, it would affect their behaviour. They possibly will get sad, mad, and anxious. A person who gets hungry will think about getting food to eat instead of getting things to wear.

In *The Legend of de Marco*, Rocco food needs are fulfilled well. Rocco is the rich person; it is not difficult for him to satisfy his psychological needs. Rocco itself has a private chef to cook any meals. When his personal chef is on furlough, he keeps the fast food into refrigerator and Rocco can heat up the fast food with microwaves.

Gracie looked down to escape that blistering gaze and saw creamy mashed potato and what looked like succulent beef pieces in a stew of vegetables. This was no standard ready meal—this was from a fancy deli. Her stomach rumbled and she went puce (Green 43).

Rocco gives fast food to Gracie in his apartment. Although it is fast food, the food is described as a luxury food that is only found in five star restaurants. It proves that in the apartment Rocco, he has a stockpile of fast food that can satisfy the needs of the dining and thirst.

The next requirement is sex. Rocco is a handsome and wealthy man. It is not difficult for Rocco to satisfy his need of sex. Rocco has a girl named Honora Winhtrop. In the novel, Rocco does not have sex with Honora, but with Gracie. Since meet with Gracie, Rocco feels a great desire with her.
He’d been unable to compose himself, as if confronted with a naked woman for the first time. He cursed volubly. What was it about her that turned him on so effortlessly? She was wild and untamed. As unsophisticated as you could get. Freckles, for crying out loud. All over. All down her legs and arms. And, he imagined, on her breasts, which would be so pale against his skin (Green 66).

Only Gracie can make Rocco’s desire on fire. Rocco fulfils his sexual needs through Gracie. They have sex whenever they want.

Gracie’s eyes were downcast, and he had to curb the concern he felt. He was struggling to rein in anger mixed with desire. He didn’t do this. He didn’t become so transfixed with a woman that he left functions early and he didn’t make love to women in the backs of cars. It was as if any enclosed space automatically became a provocation, an enticement to seduce her (Green 145).

From the explanation above, it is clear that hunger, thirst and sex are easily fulfilled by Rocco. In this case, Rocco can fulfil the needs without the barriers and obstacles. So, he does not feel the lack in fulfilling the needs. Therefore, physiological needs of Rocco are fulfilled.

3.2.2 The Second Level: Safety Needs

When all physiological needs are satisfied and are no longer controlling thoughts and behaviours, the needs for security can become active (Boeree qtd. in Muthmainnah 11). Abraham Maslow in his book *Motivation and Personality* said that he may categorize roughly as the safety needs: security, stability, dependency, protection, freedom for fear, from anxiety and chaos and so on (Maslow 39). These needs represent a need for safety or security in our environment.
Someone who is famous like Rocco, he needs guards or security to save
his property. Moreover he also puts security in his private apartments to save his
property.

As if he’d read her mind Rocco materialised again a few feet away,
with hands on his hips, and said softly, ‘Don’t even think about it.
You wouldn’t make it to the next floor before you were returned.’
Her heart stammered as she looked at him. ‘But … I didn’t see
anyone’
Rocco winked at her, but there was no humour on his face.
‘Haven’t you watched any Italian movies? My men are
everywhere.’ (Green 35)

Gracie is forced to stay in Rocco’s apartment, because Rocco thought that
only Gracie who can connect with Steven . When Rocco will prepare meals for
Gracie, Gracie thought maybe it is the right moment to escape. As if he could read
the thoughts Gracie, Rocco cautions that there are guards everywhere. One more
proof that shows Rocco satisfied his safety needs.

A discreet knock on the door at that moment heralded his security
man showing Honora Winthrop into the drawing room. The door
opened to reveal the icy beauty looking predictably stunning in a
black silk draped dress which managed the amazing feat of being
completely modest while at the same time daringly see-through
(Green 78).

When Honora Winthrop arrives at Rocco’s apartment, she is escorted by
security. Based on the above information it can be deduced that Rocco can
satisfies his safety needs. Rocco cannot feel any treat physically because he has
many men to protect him and his wealth. However, it does not make him fully
protected. The sense of protection comes out when he meets Gracie.
His face was serious. ‘You brought me back to life, Gracie, and the thought of a life without you in it now terrifies me more than anything else I’ve ever known.’ (Green 198).

Rocco feels protected and comfortable with Gracie. There is something inside Gracie that makes him feel that way. He becomes an open person when he is with Gracie. Rocco does not want anyone to know about his gloomy past. Somehow, he can easily tell Gracie about it.

Gracie is the way for Rocco to fulfil his safety needs. It is proved that Rocco is terribly worried when Gracie disappears from his apartment. It concludes that he needs Gracie to fulfil his safety needs.

3.2.3 Third Level: Love and Belongingness Needs

If both the physiological and the safety needs are fairly well gratified, there will emerge the love and affection and belonging needs, and the whole cycle already described will repeat itself with this new centre (Boeree qtd. in Muthmainnah 12). These needs can be expressed in a variety of ways. It can be expressed through a close relationship with a friend, lover, or mate, or through social relationship formed within a group (Schultz 314).

As human beings, Rocco needs someone he loves or any communication with the people around him. Having handsome face, does not make Rocco difficult to satisfy these needs. Rocco is often going out with ladies of the upper classes. The last woman who is dated by Rocco is Honora Winhtrop. Their relationship is not long, because Rocco actually does not like dating with Honora. Rocco does not have any feeling with Honora Winhtrop.
He shrugged it off and went to stake his claim on Ms Honora Winthrop. For a brief second a sense of claustrophobia rose but he clamped down on the sensation. He was where he wanted to be, where he’d fought to be. He shrugged it off and went to stake his claim on Ms Honora Winthrop. For a brief second a sense of claustrophobia rose but he clamped down on the sensation. He was where he wanted to be, where he’d fought to be (Green 12).

Rocco often feels claustrophobia (phobia of enclosed spaces) when he communicated with Miss Honora. Other evidence that show it is based on quote below:

It was only when he looked at the leafy suburbs passing by outside the car that Rocco realised he hadn’t thought of Honora Winthrop once. Determined not to let the arrival of Gracie O’Brien derail his life any more than he already had, Rocco made a call and ignored the sense of claustrophobia that spiked when Honora Winthrop answered her phone (Green 61).

Based on the quotation above, it indicates that Rocco is actually uncomfortable in doing a communication with Honora, which makes Rocco survived this long, is that Honora is a way for him to reach the peak of popularity in the community.

Gracie is an ordinary girl who does not like girls who have been dated by Rocco before, but Rocco feels that Gracie has a strong appeal and makes Rocco thinking about her. Even Rocco release Honora and he prefers Gracie as his life partner.

He nodded. ‘Oh, yes, cara. That’s exactly what I wanted to hear. Because, you see, I love you too-only I held back from saying it that day because I was afraid of scaring you away. I knew you had to hate me for hurting you, and I wanted to woo you slowly and methodically—until you fell so deeply in love with me that you would never leave me. But when I got home you’d gone, and all I found was your note.’ (Green 197).
Not easy for Rocco to realize his true feelings to Gracie. It takes a long time to make Rocco realize that he loves Gracie. Rocco feels that his attitude towards Gracie very bad. In addition, the interest in having the women who comes from different circles with it, make Rocco takes a long time to realize that he loves Gracie. Gracie also has the same feeling with Rocco. Gracie loves Rocco.

Maslow argues that people need to be loved and in turn need declare his love. In addition Maslow also likes opinion of Carl Rogers about love, which is the state of deeply understood and accepted it whole heartedly.

As it was said by Maslow that the fulfilment is not only between couple, it also implicates how each individual does it such as friend-to-friend interaction, neighbourhood interaction and organizations. Rocco as a boss is easy to communicate with important people in society, including communicating with person who owns a hotel in Bangkok.

He gritted his jaw and took her arm to lead her into the most exclusive hotel in Bangkok. It was one of the prestigious Wolfe chain of hotels, and he knew Sebastian Wolfe, the owner, personally (Green 136).

It is not easy to know somebody who owns big thing such as hotel in abroad. However, by his good skills he is able to know Sebastian Wolfe personally. It is concluded that Rocco de Marco can easily get what he wants to fulfil his love and belonging needs.
3.2.4 Fourth Level: Esteem Needs

After all mentioned needs above have already fulfilled, everyone has a strong desire for a stable, firmly based, usually high evaluation of themselves, for self-respect, or self-esteem, and for the esteem of others (Maslow 45). Maslow said that these needs may therefore be classified into two sets. The first is self-respect. It is desire for strength, for achievement, for adequacy, for mastery and competence, for confidence in the face of the world, and for independence and freedom. Self-respect is the appreciation of them, creates confidence and understanding ability. Second is self-esteem. It includes desire for reputation or prestige (defining it as respect or esteem from other people), status, fame and glory, dominance, recognition, attention, importance, dignity, or appreciation (45).

Satisfaction of the self-esteem or self-respect need leads to feelings of self-confidence, worth, strength, capability, and adequacy, of being useful and necessary in the world. When these needs are not satisfied, individual has feelings of inferiority, of weakness, and of helplessness.

As human, Rocco has esteem needs not only from his own self, but also from others. If he is unable to satisfy these needs, then he will feel inferiority, of weakness, and of helplessness. Analysis of esteem needs that exist within Rocco will be divided into two branches as below.

First is self-respect. In this case, the major character wants to be free. Free to be what he wants, being rich and he hope can exceed his father's wealth. Even though being rich is not easy. He moved from Italy to London and starts a new career. Using his intelligence he can set up a company called De Marco.
International. Rocco has now become a financial expert who is very influential in London.

Rocco De Marco felt contentment ease into his bones as he took in his surroundings. He was in a beautiful room in a world-renowned museum, right in the heart of cosmopolitan London. It had been designed by a famous French Art Deco designer in the 1920s and drew aficionados from all over the world to see its spectacular stained-glass windows (Green 12).

By becoming one of the influential people in London, it makes Rocco satisfied with what has been achieved so far. Rocco really does not think that he gets the position as it was at a relatively young age and in such a short period of time. All the achievements so far made Rocco proud with him-self. In the above quotation is taken when Rocco hosted a charity event organized by his company. Based on the above quote proves that Rocco can satisfy his self-respect.

Second, appreciation of others is also important for humans. Being part of the esteemed not only makes Rocco proud with him-self, but also gives effect to others. Rocco is increasingly recognized. People respect him because of his position, accomplishments, and wealth. Dating Honora Winthrop is one way in which the Rocco to get recognition from the public.

Rocco de Marco regarded the profile about him in the newspaper’s financial supplement with a disdainful twist of his lips. A cartoon depiction of his face made his features markedly more masculine and dark. A dart of satisfaction ran through him, however, when his eye went to the picture which had been taken of him with the glacially beautiful Honora Winthrop. He knew without arrogance that they looked good together- dark against pale. It had been taken at the De Marco Benefit in the London Museum the week before. The night he’d embarked on his campaign to seduce his way into respectable society for ever (Green 20).
The esteem is given by another person can be in any form. Profile Rocco appeared in financial newspapers. Although in the news Rocco is together with Honora Winthrop. Not everyone can be a story in a newspaper or magazine. Only those people who are considered important and attractive by society that becomes news. Rocco includes in this categories.

The event above shows that the need for appreciation experienced by Rocco fulfilled very well. The fulfilment of this requirement makes Rocco increasingly close to the highest levels based on Maslow’s Hierarchy of Human Needs, self-actualization.

3.2.5 The Fifth Level: Self-Actualization Needs

When someone is satisfied four level of needs, the final level of development, which Maslow termed self-actualization, can be reached. Even if all these needs are satisfied, people may still often (if not always) expect that a new discontent and restlessness will soon develop unless the individual is doing what he, individually; is fitted for. A musician must make music, an artist must paint, a poet must write, if he is to be ultimately at peace with himself. Maslow says it as “what a man can be, he must be. He must be true to his own nature.” This need we may call self-actualization (Maslow 46). It refers to human needs to increase their potential. Each people satisfy this need to increase their potential in different ways.

After fulfilling four previous requirements, psychological needs, safety needs, love and belonging needs, and esteem needs, then as a man Rocco requires
the fulfilment of higher needs namely, self-actualization needs. It happened when
Rocco managed to become a boss and has his own company.

He was finally standing far enough above and away from the
degradation of his young life in the slums of a poor Italian city
where he'd been little more than a feral child. With no way out.
He'd been spat upon in the street by his own father and he'd
watched his half-sisters walk past him without a single glance at
their own flesh and blood. But he had clawed his way out, with
guts and determination and his infamous intelligence. And to this
day no one knew of his past (Green 13).

As described above, Rocco from Italy rather seedy area. He should strive to
achieve a better life than before. His mother was a prostitute and his father was
one of the city's wealthiest men. When he was young, his father did not consider
Rocco as a son. This is because Rocco is an illegitimate son, the result of an affair
between his father and his mother. His father had two daughters and Rocco still
remember when he dumped on the streets while his half-sister did not look
himself at all.

Rocco is determined to change his fate by moving from Italy to London.
When he arrives at London, he deletes all things related to his past. Rocco does
not want anyone to know that he come from the lower classes. Through
persistence and intelligence, he manages to gradually top the popularity among
the people of London.

Rocco's struggle to reach the success was not easy. He not only uses his
intelligence alone in achieving his purpose, but uses his good looking to lure high
class women. Rocco think if he has relationship with the women who come from
the upper class, it can help him to achieve a respectable position.