CHAPTER III
RESEARCH METHOD

The chapter discusses about the method used in the study which conclude research design, data and data sources, data collection, research instrument, and data analysis.

3.1 Research Design

The researcher used qualitative methods in this research. According to Litosseliti (2010: 52) qualitative research is concerned with structures and patterns, and how something is. The three main purposes of this type of research were to describe, explain and validate finding the data and characteristics about what was being studied. This research could be classified as descriptive qualitative because this research involved gathering data that describe events and then organizes, tabulates, depicts, and describes the data collection (Glass & Hopkins, 1984). The collecting data in order to find the answers concerning the condition of this novel. Descriptive qualitative was the method allows the researcher to observe and describe the phenomenon by presenting the facts in detail. So this research was conducted by qualitative approach because analyzing the data was in descriptive phenomenon such as words, phrases, sentences and utterance.

3.2 Data and Data Sources

The data was from the utterance uttered by the character’s conversation, including words, phrases, and sentences. Then, the data source was taken in the

The reason why the novel of “A Farewell to Arms” was chosen as the subject to conduct this study because it was one of the novel used greeting as the characters important expression to other characters and even from the title can represent how the novel tells about.

3.3 Data Collection

For this research, the data was collected by using these following steps such as: first, read and understood the whole texts of the novel “A Farewell to Arms” carefully. Second, the writer made code and underline every greetings were found in the novel based on Brown and Levinson’s theory. The writer gave the code in each types such as (B.R.G for bald on record greeting, N.G for negative greeting, P.G for positive greeting and O.R.G for off record greeting). Third, the writer typed the greeting was found in the novel before. The researcher also identified the functions and the contexts of greeting in the research articles to build information and helped to analyze about the functions and context of greeting.
3.4 **Research Instrument**

The point instrument of this research was the writer. The writer was important to obtain the needed data as she became a researcher and an instrument. According to Arikunto (2002: 126) defined instrument as a tool or a means that the researcher used to collect the data. The other instruments were laptop used to type and save the data, pen and book used to take a note from the novel.

3.5 **Data Analysis**

After the data was collected, the next research analyzed the data using three steps. First, the researcher classified all of the greetings from the characters based on each types of greeting (bald on record greeting, negative greeting, positive greeting and off record greeting) in Brown and Levinson’s theory. It has purposes to find what are the types of greeting used by characters. Then, the researcher classified the functions and the contexts of greeting which found in the research articles. Second, the researcher explained the data obtained from each of types greeting based on Brown and Levinson’s theory. The writer also explained the functions and the contexts which focused on who the speakers, interlocutors, when they do conversation and how the situation and condition when they say greetings. Third, the researcher concluded the whole data analyzed to obtain the answer to research problems.